

**Symposium
to
Discover and Learn:**

**Could Fort Campbell
Be Your Customer?**

As a business owner, do you sometimes wonder how all the pieces fit together when trying to do business with a military installation? This is your opportunity to learn about Ft. Campbell and the purchasing organizations that support the 101st Airborne Division, 160th SOAR, 5th Special Forces and their families.

Panels of representatives will provide information about how purchases of commodities, services, and construction are made, and where you can find opportunities. You will be provided information on purchasing authority levels, purchases made through appropriated and non-appropriated funding, and potential subcontracting opportunities.

This symposium will help you learn about many of the key players involved in construction, services and supplies procurement at Fort Campbell. You will also be provided with general government contracting information, including free programs that can assist your business and information on selling to the Commonwealth of Kentucky.

Make your plans now to join us on Wednesday, May 21, 2003, 7:30 a.m. to 4:00 p.m. CDT at the Hopkinsville Community College Auditorium Bldg., 720 North Drive, Hopkinsville, KY 42240.

Murray State University
Small Business Development Center
5221 Ft Campbell Blvd.
Hopkinsville, KY 42240

**Symposium
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Discover and Learn:**



**Could Fort Campbell Be
Your Customer?**

May 21, 2003

Hopkinsville, KY

In cooperation with:
Hopkinsville Community College
MSU, Small Business Development Center
Directorate of Contracting, Fort Campbell
US Small Business Administration
Kentucky Procurement Assistance Program
KY Cabinet for Economic Development
US Department of Defense
US Defense Logistics Agency

Symposium to Discover and Learn: Could Fort Campbell Be Your Customer?

May 21, 2003 7:30 a.m. to 4:00 p.m. CDT

- 7:30 a.m. **Registration**
- 8:15 a.m. **Welcome - Hopkinsville Community College, KCTCS**
Dr. Bonnie L. Rogers, President
- 8:30 a.m. **General Session**
- Selling to the Commonwealth of Kentucky**
Mike Burnside, Director, Material & Procurement Services, Finance and Administration Cabinet,
Frankfort, KY
- Selling to the Federal Government**
Kathy Hyatt, SBA Procurement Center Representative, Louisville, KY
- The Kentucky Procurement Assistance Program (KPAP)**
Neldon Whitty, Contract Specialist, Hopkinsville, KY
- 10:30 a.m. **Break**
- Invited Panel Members**
- 10:45 a.m. **Panel – I:** Fort Campbell, Directorate of Contracting (DOC); U. S. Army Corps of Engineers/Louisville District; U.S. Army MEDDAC/Blanchfield Army Community Hospital (BACH); General Services Administration (GSA)
- 12:15 p.m. **LUNCH**
- 1:00 p.m. **Panel – II:** Army Air Force Exchange Service (AAFES); DOD Commissary (DeCA); Non-Appropriated Funds (NAF) Contracting Office; Fort Campbell Schools; RLCB Eagle Mart
- 2:00 p.m. **Break**
- 2:15 p.m. **Panel –III:** Prime Contractors On Post – Subcontracting & Vendor Opportunities
- All Cities Enterprises; Caddell Construction; James N. Gray Co.; Hardaway Construction; J & J Maintenance; J & J/BMAR; KCA Corp; Lend Lease Actus; RCI; TJC Engineering; TMS Contracting, LLC; Vanguard Contractors; Wyandotte Net-Tel
- 4:00 p.m. **Adjourn**

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REGISTRATION FORM

Discover and Learn:
Could Fort Campbell Be Your Customer?

Symposium Location:

**Hopkinsville Community College Auditorium
Building, 720 North Drive, Hopkinsville, KY
42240**

Registration begins at 7:30 a.m. CDT
Program: 8:15 a.m. to 4:00 p.m. CDT
Early Registration Fee: \$20 (Includes lunch)
Late Fee after May 7: \$25 (Includes lunch)

Mail your registration fee & form to:
(make check payable to MSU SBDC)

**Murray State University
Small Business Development Center
5221 Ft. Campbell Blvd
Hopkinsville, KY 42240
or FAX 270-881-9366**

Name: _____

Company: _____

Address: _____

City: _____

State: _____ Zip: _____

Phone: _____ Fax: _____

Email: _____

Questions?
Call us at (270) 886-8666